

People in Motion

PISARIK JOINS STUDLEY AS SENIOR MANAGING DIRECTOR

Irvine—Stephen Pisarik, a 22-year industry veteran, joins Studley as senior managing director. Previously, he was with Colliers International, where he spent his entire commercial real estate career. Among his high-profile transactions, Pisarik represented Option One Mortgage Corp. in a 246,500-square-foot office lease, considered one of the largest transactions in Orange County.

NAI CAPITAL EXPANDS OC BROKERAGE TEAM

Newport Beach—NAI Capital has expanded its Newport Beach office with six new brokers. Joining the team are Charles Dever III, Roger Niez, Doug Wubbena, Steven Frey and Brent Mork, senior vice presidents; and associate Steve Liu.

BRESSI JOINS LUCE, FORWARD, HAMILTON & SCRIPPS

Irvine—Luce, Forward, Hamilton & Scripps LLP has added attorney Jess Bressi to the firm's

Orange County office. Bressi will be a partner in the firm's commercial, finance and insolvency and real estate and environmental litigation practice groups. He has spent the past 24 years at Cox, Castle & Nicholson.

HOFFMAN CO. ADDS LAND ACQUISITION EXPERT

San Diego—The Hoffman Co. has added 20-year real estate veteran David Ernst as an associate to head up the firm's San Diego efforts. Ernst has acquired or sold more than \$300 million worth of land while working for both public and private home builders and land developers throughout the state. Ernst also has directly processed discretionary entitlements of more than 500,000 square feet of commercial space and tentative maps for subdivisions. Previously, he was director of land acquisition and planning for the Garrett Group LLC. He has also served in top land-acquisitions positions at the San Diego offices of Richmond American Homes, Hallmark Communities Inc. and KB Home.

COOK JOINS STEADFAST COS. AS PRESIDENT

Newport Beach—Aaron Cook has joined the Steadfast Cos. as president of its capital markets group. He will oversee business and product development, operations, finance, sales and marketing for the new division. Previously, Cook served as EVP and national sales manager for CORE where he was a principal owner and board member. He also founded and was the president and CEO of CORE Capital Markets Group Inc., the managing dealer for CORE.

LAND-USE ATTORNEY MAKES PARTNER AT BOUTIQUE FIRM

Los Angeles—Land use attorney William Delvac has decided to leave his position as a senior partner at Latham & Watkins to join a land-use boutique law firm that will now be called Armbruster Goldsmith & Delvac. He has been involved in some of the most important land use projects in Southern California, including Staples Center, LA Live, Museum of the Motion Picture and the Autry Museum expansion.—SOCAL



Pisarik



Ernst



Cook

Marcus & Millichap Promotes Three

Encino—Marcus & Millichap Real Estate Investment Services Inc. has promoted Michael Fasano, Kirk Felici and Matthew Fitzgerald to vice president. Fasano serves as the regional manager of the firm's New Jersey office, Felici is the regional manager in the Miami office and Fitzgerald serves as regional manager of nine mid-market offices. Fasano joined Marcus & Millichap in 2002, specializing in the multifamily investment market. Felici has been a top 10 member of the firm's national office and industrial properties group. Fitzgerald joined the firm in 1995 as an agent assistant in the firm's Chicago office.

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